



February 10, 2012

Dear Shareholders, Customers and Friends:

As you know, the past three years have been a period of unprecedented economic difficulty, particularly in the real estate sector. Mariner's Bank has not been immune to these pressures. We have historically been primarily a real estate-based lender, and as a result of the weak economy and its impact on real estate, our performance over the past two years has reflected these factors. However, your management team and Board of Directors is committed to enhancing the bank's earnings and addressing classified assets, while continuing to serve as a source of credit and other banking products in our local communities. At December 31, 2011, your bank remains strongly capitalized, having a leverage ratio of 8.90%, a tier-one capital to risk weighted assets ratio of 13.03%, and a total capital to risk weighted assets ratio of 14.29%, all in excess of all regulatory requirements.

To memorialize our commitment to enhance the bank's operations, the bank has entered into Consent Orders with the Federal Deposit Insurance Corporation and the New Jersey Department of Banking and Insurance. Under the orders, the Board of Directors has committed to cause the bank to take a number of steps, included adopting resolution plans for the bank's classified assets, adopting an updated strategic plan and budget, and enhancing various bank policies and management functions. We had begun addressing many of these issues prior to our entering into the orders, and believe we are well on our way to complying with each of the requirements of the orders.

Mariner's Bank remains in a strong capital position and we continue to originate new loans. We look forward to serving your banking needs and urge you to refer friends, family members or business associates with banking needs looking for personalized service to Mariner's Bank. We will exceed their expectations in terms of service, while providing a full menu of credit and deposit products.

If you have any questions or need any information about our products and services, please do not hesitate to call me directly at 201-654-3257. We thank you for your continued support.

Very truly yours,

Frank R. Giancola
President and Chief Executive Officer